

## Job Description

Job Title:	Head of Innovation and Partnerships
Reports to:	Chief Executive
Direct Reports:	Leads, Support Administrator and CDN Associates

## Main Purpose of Job

The post holder will;

- Ensure that objectives set out in the SFC Outcome Agreement are achieved, with specific responsibility for Operations under 'The Skills Sector' and work in relation to employability
- Work with the Chief Executive and Operations Leads to ensure that outcomes are achieved for the core Outcome Agreement and for any other funded projects
- Manage staff, projects and budgets, and to provide regular operational and budgetary reports, ensuring that project activity and resources are aligned to the operational plan and the needs of the business.

## Key Responsibilities

- Project planning and monitoring to ensure that key objectives are met for both core activity and any other funded projects
- Managing and supporting Operations and support staff, including CDN Associates, ensuring that objectives are in place which align with core activity and other funded projects
- Agreeing and managing budgets, and ensuring that effective forecasts are undertaken
- Contributing to the achievement of CDN's income generating strategy by
  - Seeking out commercial opportunities
  - Securing additional sources of funding
- Ensuring that best practice in learning, teaching and innovation is shared across the sector
- Developing and delivering innovative learning, teaching and development services and resources in line with sector needs
- Having overall responsibility for the CDN Development Networks and providing support to an agreed number of Networks
- Ensuring effective college sector engagement with key economic sectors, including food and drink, health and social care and early years and childcare
- Promoting innovation across the sector and developing and supporting the online CDN Innovation Hub
- Ensuring that data is effectively captured and reported
- Ensuring that CDN maintains centre status relating to the delivery of certified CPD and that courses are relevant, engaging and accessible
- Effective networking with college staff and key stakeholders for the benefit of the sector
- Representing CDN and the sector on key boards, steering groups and short life working groups.

In addition, the post-holder will have other duties and responsibilities which will enable CDN to fulfil its objectives.



## Person Specification

Qualifications	SCQF Level 10 (honours degree) or equivalent experience
	Evidence of a commitment to professional learning
Experience	Working as a lecturer/teacher or a development specialist
	<ul> <li>Developing strong and sustainable partnerships</li> </ul>
	<ul> <li>Leading projects and work focused on showcasing innovation</li> </ul>
	Leading individuals and teams
	Contributing to strategic objectives
	Setting, agreeing and achieving demanding objectives
	<ul> <li>Managing budgets and aligning resources to plans and objectives</li> </ul>
	<ul> <li>Managing projects effectively</li> </ul>
	<ul> <li>Working effectively with colleagues from a range of teams</li> </ul>
Knowledge	Scotland's College sector
	Professional adult training and development
	Operational planning and monitoring processes
	Managing budgets
	Project management
	Team building and motivational techniques
	Online learning platforms and delivery techniques
	Processes that ensure quality standards are developed/maintained
Key Skills	Excellent training and facilitation skills
	Excellent management ability
	Excellent written and verbal communication skills
	<ul> <li>Strong budget management skills (using Excel)</li> </ul>
	Excellent planning and organising skills
	Strong influencing skills
	Proven coaching ability
	<ul> <li>Ability to turn policy ideas into practical CPD activity</li> </ul>
	Proven training, development and facilitation skills
	Excellent team working skills
	Strong project/task management skills
Qualities	Thrive in a learning environment
	Works effectively on a range of projects concurrently
	Diplomatic and practices empathy
	Solutions focused
	Motivates others
	<ul> <li>Focuses on team and cross departmental working/achievement</li> </ul>
	<ul> <li>People focused and enjoys developing others</li> </ul>
	Outcome, customer and commercially focused.